

## THE RISE OF KONTAKTSOURCE: THROUGH THE GLOBAL PANDEMIC

2020-2021



www.kontaktsource.com

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Kontakt Matters Podcast
90-Day Leadership Program

## **ABOUT KONTAKTSOURCE**



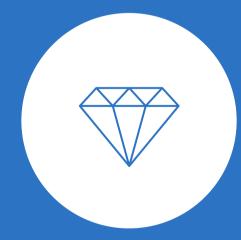
Founder: Marianne Halvorsen

Marianne Halvorsen is an award-winning merger & acquisition insurance advisor, teacher and thought leader, who is driven to deliver exceptional client services. She is a strategic client advocate with extensive business development skills and global markets expertise, providing property & casualty, employee benefits, and risk management insurance solutions to clients throughout the northeastern United States. Marianne has achieved two masters of business degrees since leaving Norway in 1999, rising quickly through the ranks of insurance brokerage and building a successful book of business in the competitive New York City insurance market.





Situated in a warm, inviting loft in the heart of the South Street
Seaport, New York, we host unique events supporting deal flow and new business.



All events, both virtual and in-person, have a unique touch, creating an environment that generates new thinking, creative ideas, and valuable connections.



By strategically
matching Private Equity
Firms, Investment
Banks, Independent
Sponsors, Family Offices,
Lenders and companies,
Kontaktsource connects
to effectively streamline
the deal flow process.



The intimacy of our events is what drives our mission. Join us on one of our upcoming events: "Deal Source Receptions" for early evening connections and virtual "Kontakt over Kaffe" mornings to start your day. We would love to make the connection.

## Social Media: GROWTH& ENGAGEMENT

Instagram

Instagram increased from 150 followers to 275 followers.

KONTAKTSOURCE

Making Connections that Matter

Kontaktsource

Making Connections that Matter

Making Connections that Matter

Old Account: @kontaktsource\_ny
youtu.be/B88SblfsnnQ

Q Search Twitter

What's happening

Messages

Follow

Follow

달

**Twitter** 

1 Home

# Explore

Notifications

Messages

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Kontaktsource

Kontaktsource

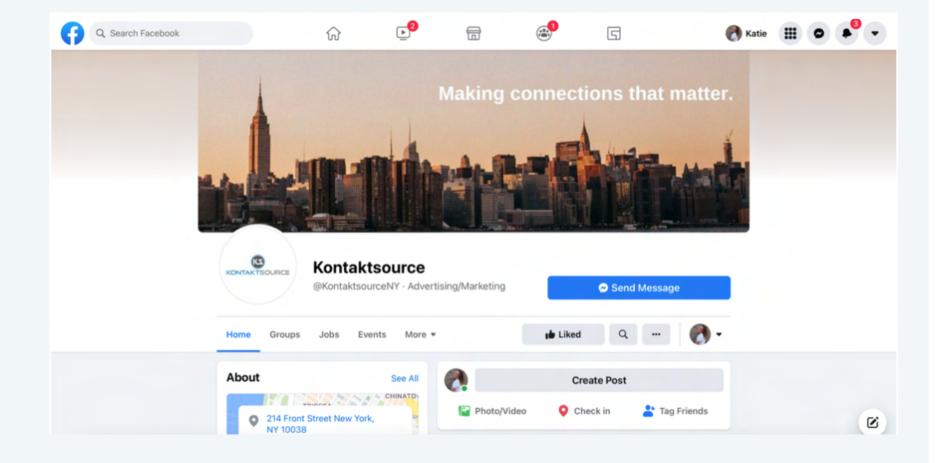
Creating unique networking forums to support private equity deal flow and

Meet Kathryn Nugent! Katie is the Marketing and Event Coordinator for Kontaktsource. She has grown immensely in her confidence throughout the 90-day leadership program to lead her team and prepare to hire the next.

Twitter increased from 38 followers to 131 followers.

3 Facebook

Facebook increased from 174 page likes to 469 likes.

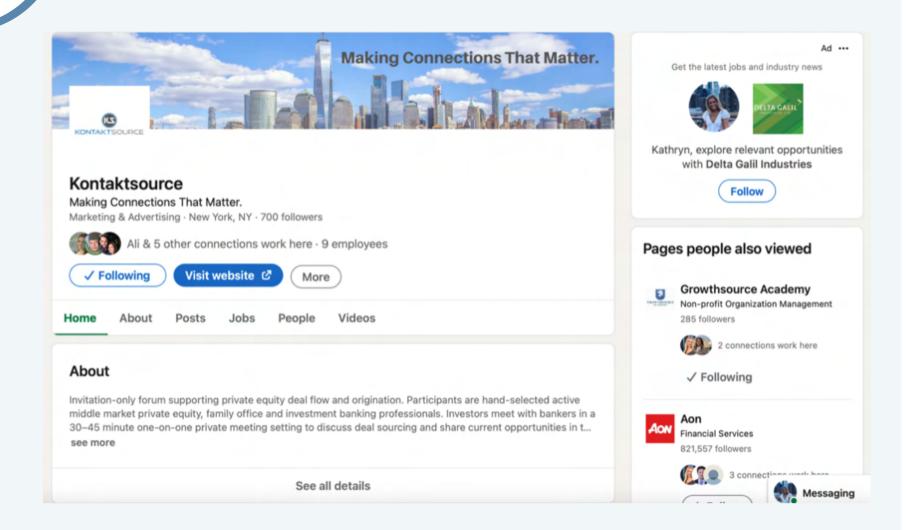


# SOCIAL MEDIA: GROWTH& ENGAGEMENT

LinkedIn increased from 431 followers to 746 followers.

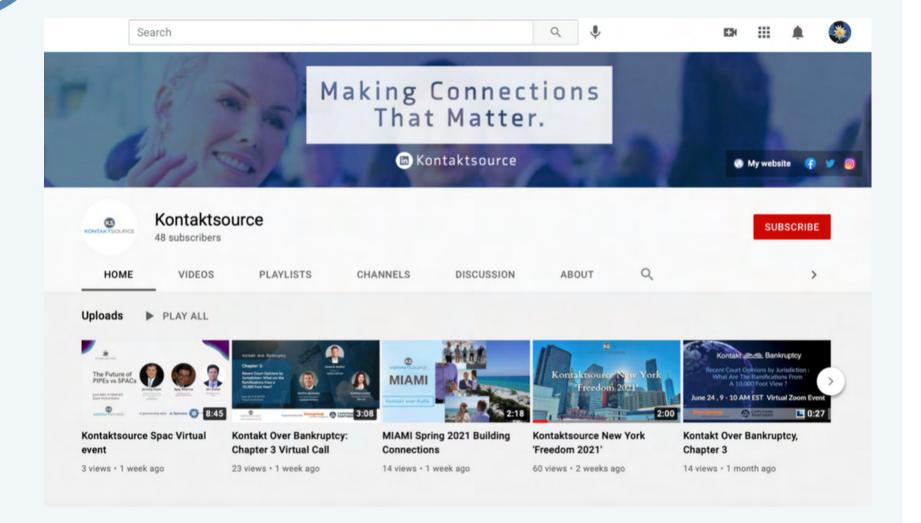
YouTube increased from 0 subscribers to 69 subscribers.

LinkedIn



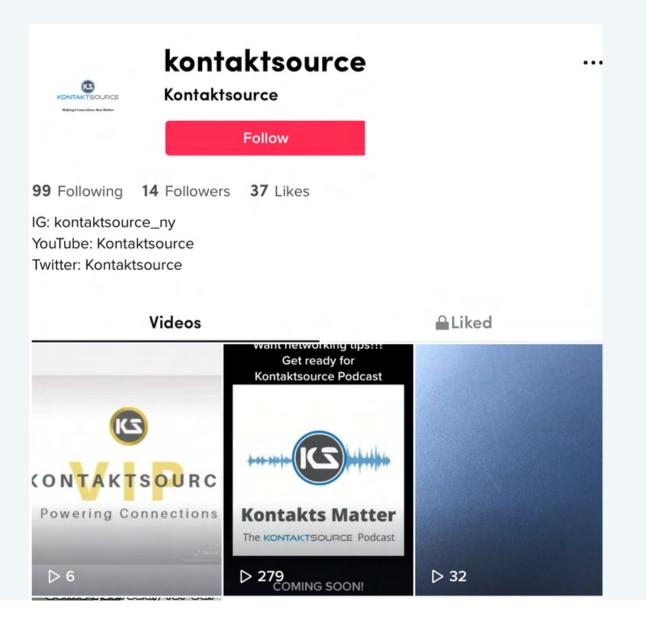
YouTube

5



TikTok

TikTok gained 24
followers after being created in May 2021.



## **OUR EVENTS**

### VIRTUAL EVENTS

## Kontakt 👛 Kaffe

Private equity and investment banking professionals discuss their takes on current topics within the market, answering questions and providing financial advice. All events take place Wednesdays from 9am-10am.

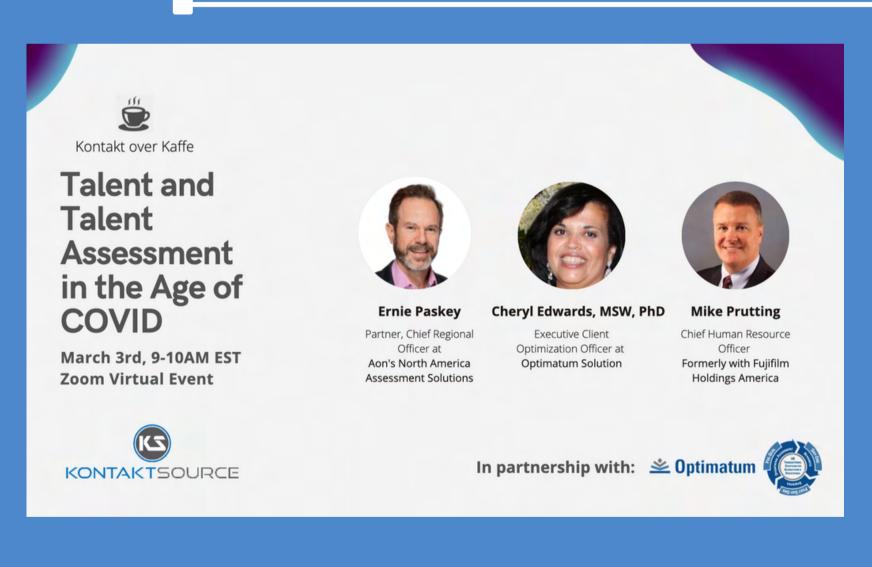
### Kontakt == Bankruptcy

Kontaktsource Bankruptcy brings small groups of professionals together for cross-pollination and discussion with networking in a format robust way to share informally on meaningful topics over Kaffe.

Our new series Kontakt over Bankruptcy of 11

themed "chapters" Jaunches virtually in March 2021

Our new series Kontakt over Bankruptcy of II themed "chapters" launches virtually in March 2021 and will culminate in in-person gatherings when and where possible.









## **OUR EVENTS**

## IN-PERSON EVENTS

## Kontaktsource Miami

We hold our Miami In Person Events on April and July to expand your network even further.

## Kontaktsource New York

In person events in an intimate loft-space to elevate your financial connections.









## Kontaktsource Miami













There have been 4 in-person Miami events with more to come. The latest event happened in July 2021 for Kontakt Over Kaffe Miami and Making Connections that Matter.

## Kontaktsource New York













Kontaktsource has held nine in-person events at the New York City location, and plans to hold more in-person networking events in the future.

# OUR PARTNERS & SPONSORS

## **OUR PARTNERS**

PLATZER, SWERGOLD, LEVINE, GOLDBERG, KATZ & JASLOW, LLP









## **OUR EVENT SPONSORS**









Boustead Securities

## KONTAKTSOURCE USA WEBSITE



BOUT

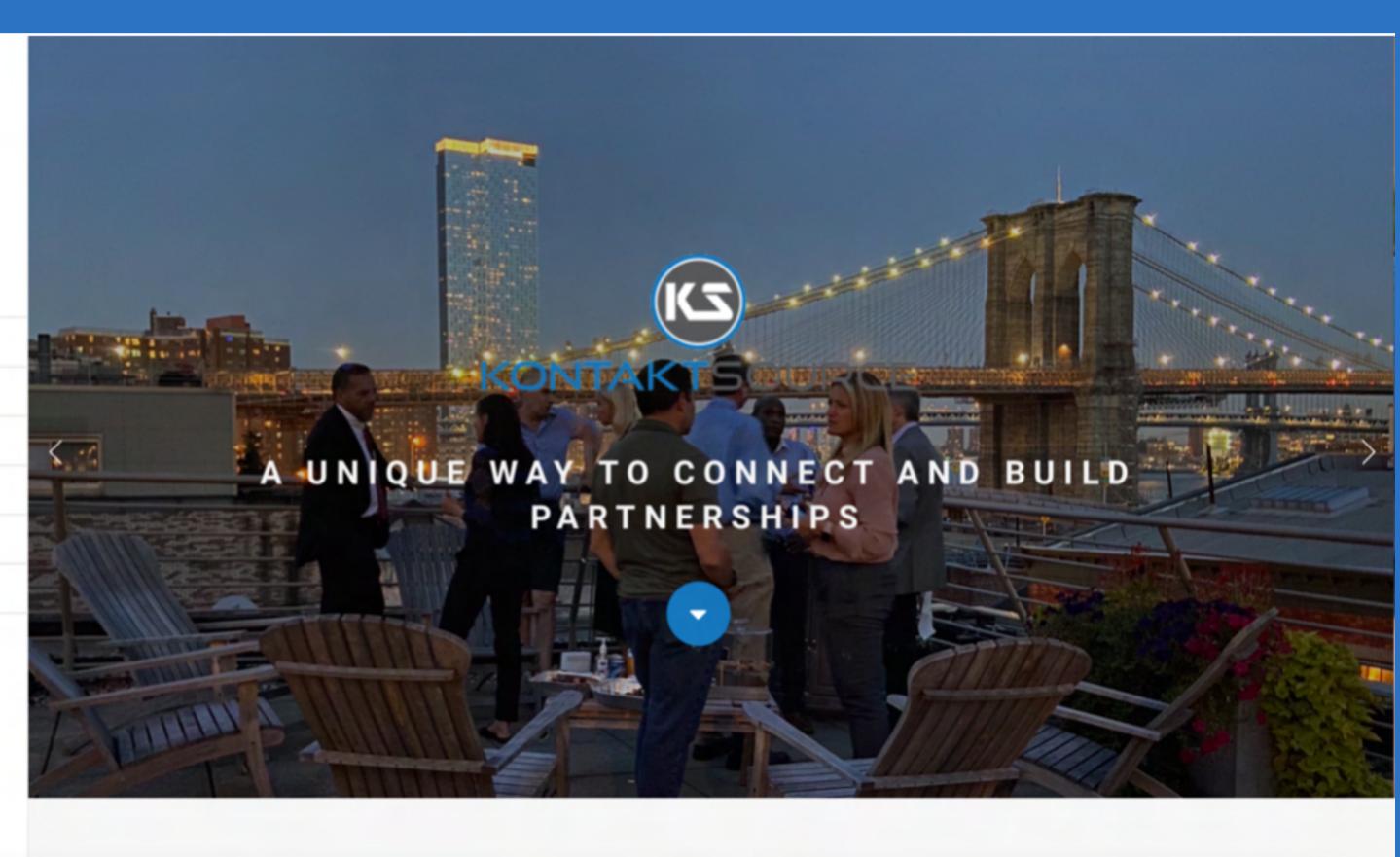
EVENTS

TESTIMONIALS

CONTACT

PARTICIPANTS





## KONTAKTSOURCE ASIA WEBSITE



## KONTAKTSOURCE ONLINE KAFFE SHOP





Breakfast Blend - 12oz Ground Coffee \$14.99

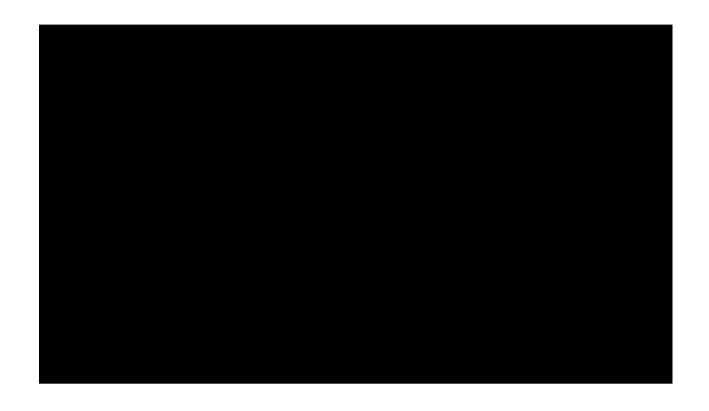


Breakfast Blend+ - 12oz Ground Coffee

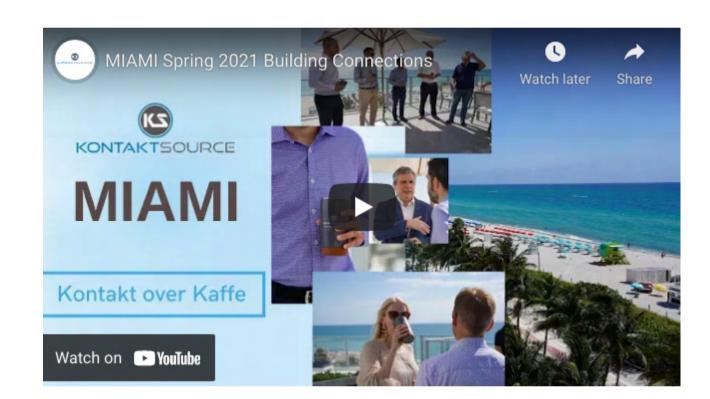
\$14.99

## **MEDIA CONTENT**

## **VIDEOS**

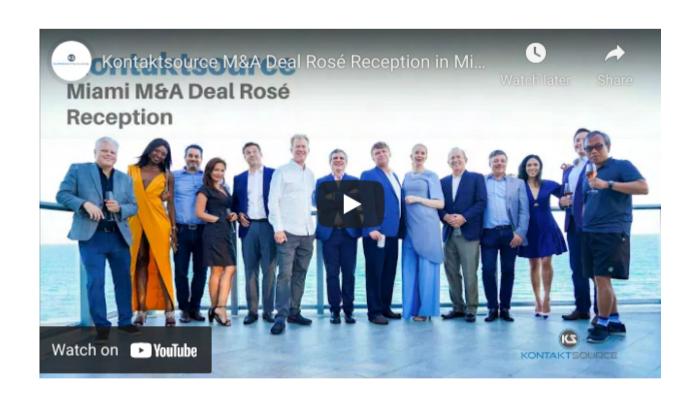












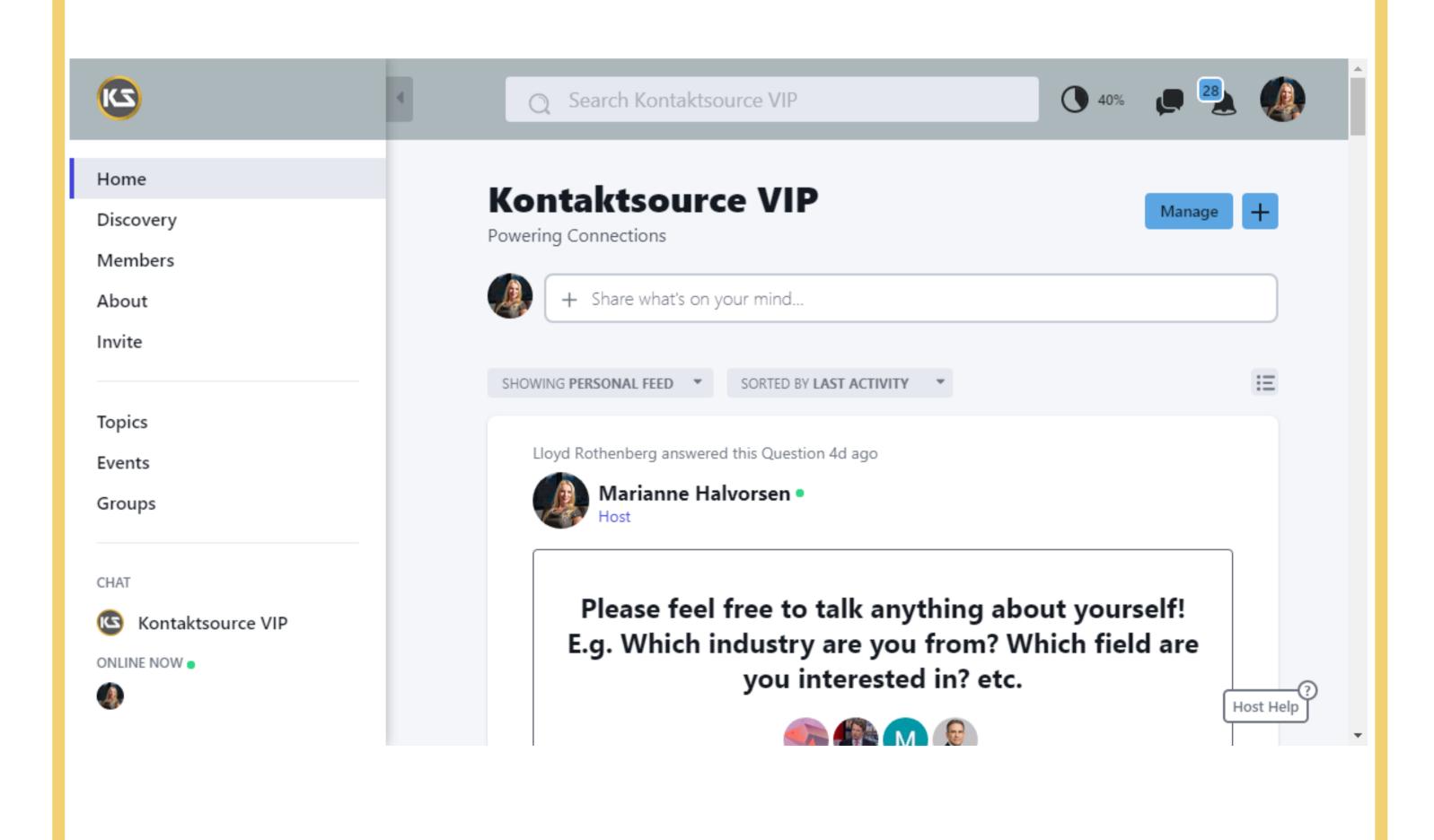




## **KONTAKTSOURCE VIP APP**

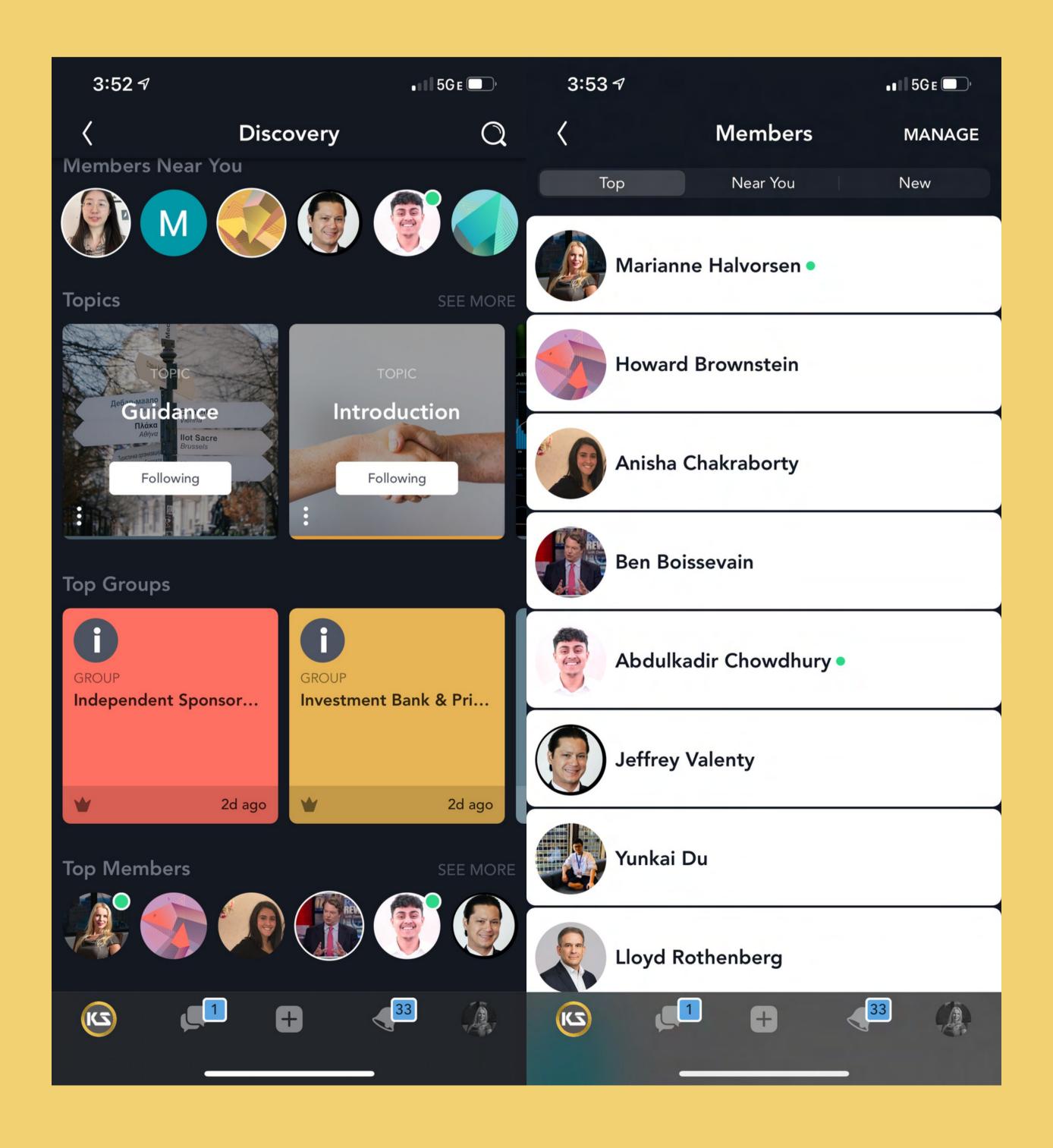


KONTAKTSOURCE VIP IS A UNIQUE NETWORKING FORUM TO SUPPORT BUSINESS CONNECTIONS BETWEEN INVESTMENT BANK AND PRIVATE EQUITY. WE OFFER DIVERSE EVENTS IN AN INTIMATE AND INVITING ENVIRONMENT DESIGNED FOR ENGAGEMENT.



## **KONTAKTSOURCE VIP APP**

The Kontaktsource VIP community app allows members to easily connect with our network of private equity and investment bank professionals. Registration is available now and our virtual events can be easily accessed through the app.



## **KONTAKT POST**

KONTAKTSOURCE

Talk of the Town

opportunities.

Check out what industry experts are

sharing about contemporary affairs and how Kontaktsource can enable your business to tap on the

Join our events to hear them live!

beyond

Follow us on

f lin 💆

**Upcoming Events** 

#### KONTAKT POST JUNE 2020, ISSUE 1

#### Welcome to the First Issue of Kontakt Post

Hello!

Welcome to our first issue of Kontakt Post! I am very excited to launch this newsletter and continue this year expanding our efforts in the industry supporting deal flow for private equity, family office, independent sponsors, and investment banks.

As New York City slowly opens back up, we feel the heart and pulse of the city vibrate. Thank you COVID-19 for the opportunity to appreciate life and recognize the importance of human connections. Now, It's comeback time, so let's fall in love with New York City all over again.

Marianne Halvorsen Founder, KontaktSource

#### Meet the Leadership Team of Summer 2020



Class of 2021



Class of 2022





Class of 2020



Class of 2020

On June 1st, we welcomed a dynamic team of four for our Virtual Summer Internship. The team reflects diversified educational backgrounds and offers expertise individually to make Kontaktsource grow bigger and better.

The team has a balance of two undergrad students and two graduate students. Brad is a B.S. in Finance, double Minor in Economics and International Affairs, Cleo is doing her BS in Information (UX), BA in Spanish. Sanjana graduated with an MS in Branding and Integrated Communications and Yuxuan is pursuing CFA Level II with an MS in

Meet them, learn about them, and show them your support!

Should you have an interest in partrupating in any future events hasted by Kontaktiource or hosting your own event, please email marianne@kontaktsource.com for details.

#### **KONTAKT POST**

JANUARY - FEBRUARY 2021, ISSUE 7





#### 2020 IN REVIEW: WELCOME TO NEW AND **EXPANDED WAYS TO CONNECT**

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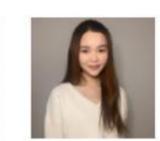
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#### Meet the Leadership Team of Spring 2021









Fordham University Class of 2020

KONTAKTSOURCE | 2021

Fordham University, Class of 2021

Simon Fraser University, Class of 2021

Digital Film Academy, Class of 2020

On February 1st, we welcomed a dynamic team of four for our Virtual Winter Internship. The team reflects diversified educational backgrounds and offers expertise individually to make Kontaktsource grow bigger and better.

Sissi Liang from Fordham University has a master's degree in Applied Statistics and Decision Making, Business Statistics and Analytics. Zirui Li who's also from Fordham University is now doing her master's in Global Finance. Kate Lee is completing her B.A. in Communication in Simon Fraser University in Vancouver. Our film director, Iklyl Sari is a recent graduate from New York Digital Film Academy.

Meet them, learn about them, and show them your support!

#### **KONTAKT POST**



#### Changing the Leaves and Turning the Page



As the leaves change its time to turn the page on summer into a new chapter: 'Getting to the heart of matters in business".

As I have been battling COVID-19 post viral syndrome symptoms of fatigue, muscle aches and brain fog, it has inspired me to work and think differently. Through our platform we have built a community of leadership, collaboration and sustained partnership. Thank you to all of our speakers, partners and recent graduates of our 90 Day Leadership Program for a powerful month of making connections that matter. I am excited to share this issue of our post with all of our

Marianne Halvorsen Founder, Kontaktsource Enjoy!

#### **THANK YOU Speakers and Participants**



#### Highlights- Kontakt over Kaffe Events in October









Fall Leadership Team Winter Leadership Team





#### Talk of the Town

Check out what industry experts are sharing about contemporary affairs and how Kontaktsource can enable your business to tap into new opportunities. Follow our Social Media pages to hear



Tips & Tricks! How to Build Your Network



Kontaktsource is committed to make connections that matter for all participants, including helping students. Check out our special version with Tips and Tricks on how to build your network: 1.Get Involved 2. Find People You Trust and collaborate 3.Know Your Value and support

#### Thank you for your sponsorship











others



#### Video Recap: 2020 Year End Review

#### Spot yourself in the video!

Thank you everyone for participating in our past networking events. We have put together last year's event highlights in a video.

Let's continue to make meaningful connections in the year 2021!

#### Be My Deal Partner

Inspired by Valentine's Day, we held a one-to-one networking event for people from private equity and investment banks to get together and connect over

Check out our event booklet here.



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Interested in participating or hosting your own event by KontaktSource? Follow our social media or email at marianne@kontaktsource.com for details.









Kontaktsource | 214 Front Street , New York, NY 10038

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## **KONTAKT POST**

**KONTAKT POST** JANUARY - FEBRUARY 2021, ISSUE 7





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#### KONTAKTSOURCE | 2021



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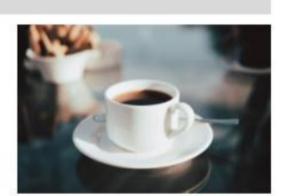
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pages to hear them LIVE!



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#### **KONTAKT POST** -

"HOW TO BUILD CONNECTIONS"

**A Kontaktsource Series** 

Series 01 Episode 01:

"Ways of being"

We are excited to share the first episode of our new Kontaktsource Series "How to

Build Connections". Check out our first episode and subscribe to our YouTube

Talk of the Town

Check out what industry

experts are sharing about

contemporary affairs and how Kontaktsource can enable your business to tap into new

opportunities. Follow our Social

Channel for more.

WAYS OF BEING

Marianne Halvorsen Founder, Kontaktsource

#### **Stepping into New Shoes**

This has been a year to remember, and I am grateful for this community. Thank you for being part of it, and special thanks to this months speakers.

In this issue of Kontakt Post, we step into some new shoes and launch Kontaktsource Asia, and A Kontaktsource Series "How to Build Connections" Episode 01 ' Ways of Being".

Stay safe, and please reach out with any questions our suggestions.

#### **Our Highlighted Events in November**

#### **Kontakt Source Asia Website**

Earlier this year we had our first cross border event, and based on positive feedback, we decided to expand our initiative by launching a new, separate website, Kontaktsource Asia. We will continue to host creative virtual events with our partners with an 8-part series titled Kontakt over China. Please contact us should you have any suggestions.



#### **Big Aplause to our Speakers and Participants**

Kontakt 🗯 Kaffe

**Thank You for Being** Part of our Community! Every Wednesday 9AM - 10AM EST



WHITE OAK



Thank you for your sponsorship



> Bank OZK

TriNet >







STROOCK

## Media pages to hear them LIVE!









KONTAKTSOURCE

#### KONTAKT POST

JULY 2020, ISSUE 2

#### Life Will Never be the Same, Life is Changing!

Hello!

Although COVID-19 has created significant obstacles to our mission of making connections that matter, Kontaktsource's dedication to creating a better-connected world is unwavering. Through creatively implementing virtual programs and events within our vast network, we have proven to the community that networking under any conditions is still possible, with the right mindset. In fact, we have positioned ourselves for further growth by continuing our weekly virtual Kontakt over Kaffe series, introducing the Educational Series to support students, Launching our refreshed website and commissioning our brand new Chinese Leadership Team, which will focus on supporting the Chinese market.

We are expecting August to be even more robust and eventful, stay tuned!

Marianne Halvorsen Founder, Kontaktsource

#### Big THANK YOU to the Speakers and Participants of Kontakt Over Kaffe Series- July!





















Talk of the Town









#### Highlights- Events in July









KONTAKT BEYOND BOUNDARIES CHINA



WEBSITE LAUNCH





## **KONTAKTSOURCE PODCAST**

A weekly, ten to 15-minute podcast to bring your networking game to new heights guest-starring financial professionals to give you new perspectives on different topics. Currently, there are six podcasts out on Spotify.









## KONTAKTSOURCE 90 LEADERSHIP PROGRAM



The 90 leadership program allows for students to grow their networking skills and take on projects in order to gain professional experience. This three-phase program not only prepares students for their future careers, but also provides exponential growth. Created by Marianne Halvorsen, due to the hardships of COVID-19, this completely remote program functions through a weekly Zoom call schedule.



## KONTAKTSOURCE 90 DAY LEADERSHIP TEAMS

### **SUMMER 2020**



CLEO PONTONE
UNIVERSITY OF MICHIGAN
CLASS OF 2022



SANJANA CHOWDHURY
THE CITY COLLEGE OF NEW
YORK
CLASS OF 2020



BRAD STONE
BENTLEY UNIVERSITY
CLASS OF 2021



YUXUAN FAN
FORDHAM UNIVERSITY
CLASS OF 2020

## **FALL 2020**



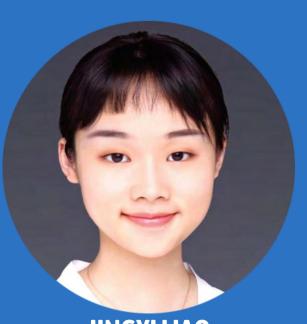
JACEY CHEN
PARSONS SCHOOL OF DESIGN
CLASS OF 2022



XIAOCHEN JIA FORDHAM UNIVERSITY CLASS OF 2021



RAN CHANG
FORDHAM UNIVERSITY
CLASS OF 2020



JINGYI LIAO FORDHAM UNIVERSITY CLASS OF 2021

## KONTAKTSOURCE 90 DAY LEADERSHIP TEAMS

### **SPRING 2021**



SISSI LIANG FORDHAM UNIVERSITY CLASS OF 2020



KATE LEE
SIMON FRASER UNIVERSITY
CLASS OF 2021



**ZIRUI LUI**FORDHAM UNIVERSITY
CLASS OF 2021



IKLYL SARI
NEW YORK DIGITAL FILM
ACADEMY
CLASS OF 2020



PARSONS SCHOOL OF DESIGN CLASS OF 2022

## **SUMMER 2021**



KEVIN NOGUERA
KEAN UNIVERSITY
CLASS OF 2022



CINDY PENG
FORDHAM UNIVERSITY
CLASS OF 2021



KATIE NUGENT
NEW YORK UNIVERSITY
CLASS OF 2022



ALI ROHRBAUGH
MUHLENBERG COLLEGE
CLASS OF 2022

## KONTAKTSOURCE 90 DAY LEADERSHIP TEAMS

## **FALL 2021**



EMILY SCARCELLA

CENTRAL CONNECTICUT STATE UNIVERSITY

CLASS OF 2021



YUNKAI DU TUFTS UNIVERSITY CLASS OF 2024



Anisha Chakraborty
RUTGERS UNIVERSITY
CLASS OF 2024



Abdulkadir Chowdhury
FORDHAM UNIVERSITY
CLASS OF 2023